

### Bank Holding Company Performance Report June 30, 2021—FR BHCPR

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HAWAIIAN ELECTRIC INDUSTRIES, INC.

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### **Summary Ratios**

BHC Name

	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018
Average assets (\$000)	15,273,432	13,956,227	14,252,503	13,429,867	12,829,371
Net income (\$000)	128,230	82,307	197,824	217,882	201,774
Number of BHCs in peer group					

						•			•						
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct	ВНС	Peer # 9	Pct	ВНС	Peer # 9	Pct
Earnings and Profitability: Percent of Average Assets			•												
Net interest income (tax equivalent)	0.93			1.06			1.03			1.18			1.22		
+ Non-interest income	15.82			16.72			16.46			19.61			20.39		
- Overhead expense	14.91			16.19			15.52			18.61			19.53		
- Provision for credit losses	-0.27			0.30			0.35			0.17			0.11		
+ Securities gains (losses)	0.01			0.13			0.07			0			0		
+ Other tax equivalent adjustments	0			0			0			0			0		
= Pretax net operating income (tax equivalent)	2.12			1.42			1.68			2.01			1.97		
Net operating income	1.68			1.18			1.39			1.62			1.57		
Net income	1.68			1.18			1.39			1.62			1.57		
Net income (Subchapter S adjusted)															
Percent of Average Earning Assets															
Interest income (tax equivalent)	3.05			3.68			3.46			4.16			4.14		
Interest expense	1.26			1.51			1.41			1.70			1.66		
Net interest income (tax equivalent)	1.79			2.17			2.06			2.46			2.48		
Losses, Allowance, and Past Due + Nonaccrual									-						
Net loan and lease losses / Average loans and leases	0.11			0.46			0.40			0.45			0.34		
Earnings coverage of net loan and lease losses (X)	48.09			9.79			13.48			13.17			16.44		
Allowance for loan and lease losses / Total loans and leases not held-for-sale	1.51			1.50			1.90			1.04			1.08		
Allowance for loan and lease losses / Total loans and leases	1.49			1.49			1.89			1.04			1.08		
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	1.02			0.86			0.88			0.58			0.57		
30–89 days past due loans and leases / Total loans and leases	0.10			0.14			0.19			0.21			0.29		
Liquidity and Funding															
Net noncore funding dependence	30.33			30.07			30.77			38.20			36.73		
Net short-term noncore funding dependence	2.39			0.18			2.51			8.38			6.96		
Net loans and leases / Total assets	33.04			37.25			35.06			36.96			36.57		
Capitalization															
Tier 1 leverage ratio	0			0			0			0			0		
Holding company equity capital / Total assets	15.17			15.82			15.58			16.59			16.50		
Total equity capital (including minority interest) / Total assets	15.17			15.82			15.58			16.59			16.50		
Common equity tier 1 capital / Total risk-weighted assets															
Net loans and leases / Equity capital (X)	2.18			2.35			2.25			2.23			2.22		
Cash dividends / Net income	57.95			87.52			72.84			64.01			66.90		
Cash dividends / Net income (Subchapter S adjusted)															
Growth Rates															
Assets	7.78			6.97			9.16			4.89			0.03		
Equity capital	3.31			3.75			2.51			5.46			3.09		
Net loans and leases	-4.39			8.76			3.56			6			3.55		
Noncore funding	3.05			-2.65			-4.21			8.70			5.73		
Parent Company Ratios															
Short-term debt / Equity capital	2.44			5.73			3.40			4.24			2.27		
Long-term debt / Equity capital	20.01			15.22			19.21			17.50			18.45		
Equity investment in subsidiaries / Equity capital	123.82			121.17			123.80			121.12			120.48		
Cash from ops + noncash items + op expense / Op expense + dividends	110.57			104.85			98.51			101.37			105.19		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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### **Income Statement—Revenues and Expenses**

						Percent	Change
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Interest and fees on loans.	101,428	109,540	215,131	234,868	221,825	-7.41	2.61
Income from lease financing receivables	0	0	0	0	0		2.01
Fully taxable income on loans and leases	101,215	109,377	214,809	234,636	221,825	-7.46	2.39
Tax-exempt income on loans and leases.	213	163	322	232	0	30.67	2.00
Estimated tax benefit on income on loans and leases	29	31	59	51	0	-6.92	
Income on loans and leases (tax equivalent)	101,457	109,571	215,190	234,919	221,825	-7.41	2.64
Investment interest income (tax equivalent)	19,536	15,491	30,113	32,488	36,633	26.11	112.53
Interest on balances due from depository institutions	32	152	241	320	942	-78.95	-82.32
Interest income on other earning assets.	420	200	431	652	2,861	110.00	-66.96
Total interest income (tax equivalent)	121,445	125,414	245,975	268,379	262,261	-3.16	10.92
Total interest income (tax equivalent)	121,110	120,111	210,010	200,070	202,201	0.10	10.02
Interest on time deposits of \$250K or more	420	1.995	2,700	6.752	5.235	-78.95	
Interest on time deposits < \$250K	1.748	2.843	5.244	5.923	5.809	-38.52	
Interest on foreign office deposits	0	0	0	0	0		
Interest on other deposits	839	2,274	3,588	5,056	3,876	-63.10	
Interest on other borrowings and trading liabilities.	47,109	44,322	88,276	91,861	90,227	6.29	12.68
Interest on subordinated debt and mandatory convertible securities	0	0	0	0.,001	0	0.20	.2.00
Total interest expense.	50,116	51,434	99,808	109,592	105,147	-2.56	13.99
Total intologic experies	30,110	01,101	00,000	100,002	100,111	2.00	.0.00
Net interest income (tax equivalent)	71,329	73,980	146,167	158,787	157,114	-3.58	8.85
Non-interest income	1,208,326	1,166,486	2,345,794	2,633,508	2,615,316	3.59	19.34
Adjusted operating income (tax equivalent)	1,279,655	1,240,466	2,491,961	2,792,295	2,772,430	3.16	18.70
Overhead expense.	1,138,572	1,129,917	2,212,501	2,499,663	2,504,952	0.77	20.09
Provision for credit losses	-20,642	20,734	49,811	23,480	14,745	0	20.00
Securities gains (losses)	528	9,275	9,275	653	0	-94.31	-11.71
Other tax equivalent adjustments	020	0,270	0,210	0	0	01.01	
Pretax net operating income (tax equivalent).	162,253	99,090	238,924	269,805	252,733	63.74	33.99
Fretax het operating income (tax equivalent)	102,200	33,030	200,024	200,000	202,700	00.74	00.00
Applicable income taxes	33,964	16,673	40,910	51,637	50,797	103.71	-23.87
Tax equivalent adjustments	59	110	190	286	162	-46.36	
Applicable income taxes (tax equivalent)	34,023	16,783	41,100	51,923	50,959	102.72	-23.73
Minority interest	0	0	0	0	0		
Net income before discontinued operations, net of minority interest	128,230	82,307	197,824	217,882	201,774	55.79	67.66
Discontinued operations, net of applicable income taxes	0	0	0	0	0		
Net income attributable to holding company	128,230	82,307	197,824	217,882	201,774	55.79	67.66
Memoranda							
Net income - holding company and noncontrolling (minority) interest	128,230	82,307	197,824	217,882	201,774	55.79	67.66
Investment securities income (tax equivalent)	19,536	15,491	30,113	32,488	36,633	26.11	112.53
US Treasury and agency securities (excluding mortgage-backed securities)	688	1,132	1,921	2,811	3,600	-39.22	-68.50
Mortgage-backed securities	18,156	13,142	26,148	26,719	31,316	38.15	159.08
All other securities	692	1,217	2.044	2,958	1,717	-43.13	100.00
/ III Out of occurring	332	1,211	2,044	2,300	1,7 17	10.10	
Cash dividends declared	74,311	72.036	144,096	139,463	134,987	3.16	11.16
Common	74,311	72,036	144,096	139,463	134,987	3.16	11.16
Preferred	0	0	0	0	0		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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## **Relative Income Statement and Margin Analysis**

	0	6/30/2021		06	5/30/2020		12	2/31/2020		1	2/31/2019		12	2/31/2018	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct
Percent of Average Assets						1									
Interest income (tax equivalent)	1.59			1.80			1.73			2			2.04		
Less: Interest expense	0.66			0.74			0.70			0.82			0.82		
Equals: Net interest income (tax equivalent)	0.93			1.06			1.03			1.18			1.22		
Plus: Non-interest income	15.82			16.72			16.46			19.61			20.39		
Equals: adjusted operating income (tax equivalent)	16.76			17.78			17.48			20.79			21.61		
Less: Overhead expense	14.91			16.19			15.52			18.61			19.53		
Less: Provision for credit losses	-0.27			0.30			0.35			0.17			0.11		
Plus: Realized gains (losses) on held-to-maturities securities	0			0			0			0			0		
Plus: Realized gains (losses) on available-for-sale securities	0.01			0.13			0.07			0			0		
Plus: other tax equivalent adjustments	0			0			0			0			0		
Equals: Pretax net operating income (tax equivalent)	2.12			1.42			1.68			2.01			1.97		
Less: Applicable income taxes (tax equivalent)	0.45			0.24			0.29			0.39			0.40		
Less: Minority interest	0			0			0			0			0		
Equals: Net operating income	1.68			1.18			1.39			1.62			1.57		
Plus: Net extraordinary items	0			0			0			0			0		
Equals: Net income	1.68			1.18			1.39			1.62			1.57		
Memo: Net income (last four quarters)	1.63			1.54			1.39			1.62			1.57		
Net income–BHC and noncontrolling (minority) interest	1.68			1.18			1.39			1.62			1.57		
Margin Analysis															
Average earning assets / Average assets	52.15	I		48.85			49.82			47.98	1	1	49.36		
Average interest-bearing funds / Average assets	47.92			48.49			48.27			48.80			49.36		<b>†</b>
Interest income (tax equivalent) / Average earning assets	3.05			3.68			3.46			4.16			4.14		<b>—</b>
Interest income (tax equivalent) / //vorage earning assets	1.26			1.51			1.41			1.70			1.66		
Net interest income (tax equivalent) / Average earning assets	1.79			2.17			2.06			2.46			2.48		
Yield or Cost															
Total loans and leases (tax equivalent)	3.82			4.14			4.01			4.71			4.66		
Interest-bearing bank balances	0.06			0.22			0.22			1.16			1.40		
Federal funds sold and reverse repos															
Trading assets															
Total earning assets	3.05			3.68			3.46			4.16			4.14		
Investment securities (tax equivalent)	1.51			2.22			1.90			2.26			2.41		
US Treasury and agency securities (excluding mortgage-backed securities)	1.44			2.17			2.33			2.18			2.15		
Mortgage-backed securities	1.38			2.04			1.64			2.21			2.39		
All other securities	3.03			3.33			3.15			3.87			3.23		
		1													
Interest-bearing deposits	0.08			0.22			0.17			0.30	1		0.25		
Time deposits of \$250K or more	0.75			1.53			1.34			2.10	1		1.73		
Time deposits < \$250K	0.86			1.19			1.13			1.23			1.20		<u> </u>
Other domestic deposits	0.04			0.12			0.09			0.14			0.11		<u> </u>
Foreign deposits															
Federal funds purchased and repos	0.02			0.60			0.41			0.96			0.71		
Other borrowed funds and trading liabilities	3.74			3.76			3.74			4.13	1		4.20		
All interest-bearing funds	1.37			1.52			1.45			1.67			1.66		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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### **Non-interest Income and Expenses**

Dollar Amount in Thousands	06/30/2021		06/30/2020	1	2/31/2020	1	2/31/2019	1	2/31/2018
Non-interest Income and Expenses									
Total non-interest income	1,208,3	326	1,166,48	6	2,345,7	94	2,633,50	)8	2,615,31
Fiduciary activities income		0		0		0		0	
Service charges on deposit accounts - domestic	9,0	328	8,76	8	17,9	12	23,62	23	24,07
Trading revenue		0		0	0			0	
Investment banking fees and commissions	4,2	279	2,70	8	5,6	09	5,85	56	6,32
Insurance activities revenue		864	37	6	772		65	51	73
Venture capital revenue		0		0	C			0	
Net servicing fees		27	-19	6	-7	38	1,05	50	1,380
Net securitization income		0		0		0		0	
Net gains (losses) on sales of loans, OREO, other assets	6,7	<b>'</b> 82	8,80	6	24,8	28	16,14	10	1,74
Other non-interest income	1,187,	546	1,146,02	4	2,297,4	31	2,586,18	88	2,581,06
Total overhead expenses	1,138,	572	1,129,91	7	2,212,5	01	2,499,66	3	2,504,95
Personnel expense	166,9	78	161,449		293,7	91	279,96	66	278,72
Net occupancy expense	210,7	793	188,748		423,216		424,43	80	349,73
Goodwill impairment losses		0	0			0		0	
Amortization expenses and impairment loss (other intangible assets)		0	0		0			0	
Other operating expenses	760,8		779,72	_	1,495,4		1,795,26	57	1,876,48
Fee income on mutual funds and annuities	3,7	706	2,325		4,805		5,30		6,10
Memoranda									
Assets under management in proprietary mutual funds and annuities		0		0		0		0	
Number of equivalent employees		554	3,77		3,7		3,84		3,89
Average personnel expense per employee	45	.70	42.7	8	79.	36	72.8	89	71.5
Average assets per employee	4,179	.92	3,697.9	9	3,849.	95	3,496.4	15	3,291.2
Γ	BHC Peer # 9 F	ct BHC	Peer # 9 Pc	BHC	Peer # 9 Po	t BHC	Peer # 9 Pc	t BHC	Peer # 9 Pct
Analysis Ratios	B110  1 001 # 0   1	01   5110	11 001 11 0	.   5.10	11 001 11 0 1 1 1	x   Bilo	1.00. 1.0	.   Bilo	1 001 11 01
Mutual fund fee income / Non-interest income	0.31	0.2		0.20		0.20		0.23	
Overhead expenses / Net Interest Income + non-interest income	88.98	91.1		88.79		89.53		90.36	
·	30.00	1 31.1	<u> </u>	00.73	1	1 00.00		30.00	
Percent of Average Assets	14.91	16.1	0	15.52		18.61		19.53	
Total overhead expense	2.19	2.3		2.06		2.08		2.17	
Personnel expense	2.19	2.3		2.00		2.00	'	2.17	1

	BHC	Peer # 9	PCt	BHC	Peer # 9	PCt	BHC	Peer # 9	PCI	BHC	Peer # 9	PCI	BHC	Peer # 9	PCt
Analysis Ratios															
Mutual fund fee income / Non-interest income	0.31			0.20			0.20			0.20			0.23		
Overhead expenses / Net Interest Income + non-interest income	88.98			91.10			88.79			89.53			90.36		
Percent of Average Assets															
Total overhead expense	14.91			16.19			15.52			18.61			19.53		
Personnel expense	2.19			2.31			2.06			2.08			2.17		
Net occupancy expense	2.76			2.70			2.97			3.16			2.73		
Other operating expenses	9.96			11.17			10.49			13.37			14.63		
Overhead less non-interest income	-0.91			-0.52			-0.94			-1			-0.86		
Percent of Adjusted Operating Income (Tax Equivalent)															
Total overhead expense	88.97			91.09			88.79			89.52			90.35		
Personnel expense	13.05			13.02			11.79			10.03			10.05		
Net occupancy expense	16.47			15.22			16.98			15.20			12.61		
Other operating expenses	59.45			62.86			60.01			64.29			67.68		
Total non-interest income	94.43			94.04			94.13			94.31			94.33		
Fiduciary activities income	0			0			0			0			0		
Service charges on domestic deposit accounts	0.73			0.71			0.72			0.85			0.87		
Trading revenue	0			0			0			0			0		
Investment banking fees and commissions	0.33			0.22			0.23			0.21			0.23		
Insurance activities revenue	0.03			0.03			0.03			0.02			0.03		
Venture capital revenue	0			0			0			0			0		
Net servicing fees	0			-0.02			-0.03			0.04			0.05		
Net securitization income	0			0			0			0			0		
Net gain (loss) - sales of loans, OREO, and other assets	0.53			0.71			1			0.58			0.06		
Other non-interest income	92.80			92.39			92.19			92.62			93.10		
Overhead less non-interest income	-5.45			-2.95			-5.35			-4.79			-3.98		
Applicable income taxes / Pretax net operating income (tax equivalent)	20.93			16.83			17.12			19.14			20.10		
Applicable income tax + TE / Pretax net operating income + TE	20.97			16.94			17.20			19.24			20.16		

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# BHC Name Assets

							Change
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Real estate loans	4,255,463	4,204,825	4,274,336	4,211,242	3,991,515	1.20	10.81
Commercial and industrial loans	807,912	1,036,379	890,818	616,486	539,170	-22.04	12.51
Loans to individuals	131,603	215,100	167,708	255,518	263,950	-38.82	-13.04
Loans to depository institutions and acceptances of other banks	0	0	0	0	0	44.45	00.05
Agricultural loans	123	209	130	3,308	5,584	-41.15	-98.25
Other loans and leases.	60,735	38,172	46,826	53,282	45,190	59.11 3.93	23.11 302.36
Less: Unearned income	20,500	19,725	17,700	6,374	583		
Loans and leases, net of unearned income	5,235,336 78,252	5,474,960 81,307	5,362,118 101,201	5,133,462 53,355	4,844,826 52,119	-4.38 -3.76	9.96 41.43
Less: Allowance for loan and lease losses	5,157,084	5,393,653	5,260,917	5.080.107	4,792,707	-4.39	9.59
Net loans and leases.	2,827,792		2,131,216	1,291,796	1,482,179	99.22	227.96
Debt securities that reprice or mature in over 1 year	2,021,192	1,419,440	2,131,210	1,291,790	1,402,179	99.22	227.90
Mutual funds and equity securities	7,984,876	6,813,093	7,392,133	6,371,903	6,274,886	17.20	43.40
Subtotal Interest-bearing bank balances	105,804	365,999	114,308	48,631	4,229	-71.09	-11.33
Federal funds sold and reverse repos.	0	0	0	10,031	0	-7 1.09	-11.55
Debt securities that reprice or mature within 1 year	57,769	94,816	66,148	80,481	48,229	-39.07	81.80
Trading assets	0	0-1,010	00,140	00,401	0	55.01	01.00
Total earning assets.	8,148,449	7,273,908	7,572,589	6,501,015	6,327,344	12.02	42.48
Non-interest-bearing cash and due from depository institutions	141,639	208,483	227,113	148,182	164,979	-32.06	0.93
Premises, fixed assets, and leases	5.464.882	5,365,918	5,418,567	5,308,498	4,829,768	1.84	21.91
Other real estate owned.	0	43	43	0	406	-100.00	-100.00
Investment in unconsolidated subsidiaries	0	0	0	0	1,546		-100.00
Intangible and other assets	1,851,759	1,632,348	1,785,695	1,787,556	1,780,008	13.44	13.26
Total assets	15,606,729	14,480,700	15,004,007	13,745,251	13,104,051	7.78	30.28
Quarterly average assets	15,481,615	14,208,712	14,663,204	13,577,349	13,007,803	8.96	29.83
Average loans and leases (YTD)	5,313,231	5,288,889	5,360,954	4,992,424	4,762,028	0.46	13.59
Memoranda							
Loans held-for-sale.	50,877	37,143	28,275	12,286	1,805	36.98	718.35
Loans not held-for-sale	5,184,459	5,437,817	5,333,843	5,121,176	4,843,021	-4.66	9.03
Real estate loans secured by 1–4 family	3,049,865	3,232,372	3,142,407	3,289,433	3,123,409	-5.65	4.05
Commercial real estate loans	1,205,598	972,453	1,131,929	921,809	868,106	23.97	32.57
Construction and land development	146,828	124,549	163,923	99,663	126,772	17.89	-22.00
Multifamily	141,199	96,167	105,603	101,875	75,712	46.83	77.26
Nonfarm nonresidential	917,571	751,737	862,403	720,271	665,622	22.06	43.03
Real estate loans secured by farmland	0	0	0	0	0		
Total investment securities	2,885,561	1,514,256	2,197,364	1,372,277	1,530,408	90.56	222.76
U.S. Treasury securities	85,067	5,060	5,014	5,020	4,948	1581.17	1526.52
US agency securities (excluding mortgage-backed securities)	51,307	97,354	57,308	112,767	149,401	-47.30	-73.41
Municipal securities	15,427	28,827	27,185	28,597	23,636	-46.48	000.00
Mortgage-backed securities	2,701,891	1,351,608	2,076,506	1,165,837	1,303,291	99.90	288.28
Asset-backed securities	0	0	0	0	0	4 47	
Other debt securities	31,869	31,407	31,351	60,056	49,132	1.47	
Mutual funds and equity securities	2,509,906	1,389,633	1,970,417	1,232,826	1,388,533	80.62	180.74
Available-for-sale securities	45,002	5,060	5,014	5,020	4,948	789.37	760.46
US agency securities (excluding mortgage-backed securities)	51,307	97,354	57,308	112,767	149,401	-47.30	-73.41
Municipal securities	15,427	28,827	27,185	28,597	23,636	-46.48	-73.41
Mortgage-backed securities	2,366,301	1,226,985	1,849,559	1,026,386	1,161,416	92.85	240.05
Asset-backed securities	0	0	0	0	0	02.00	2.5.55
Other debt securities	31,869	31,407	31,351	60,056	49,132	1.47	
Mutual funds and equity securities	0 1,000	0 1,101	0	0	0		
Held-to-maturity securities appreciation (depreciation)	-1,514	6,508	3,016	4,016	182		
Available-for-sale securites appreciation (depreciation)	-12,042	29,048	27,303	3,388	-33,364		
Structured notes, fair value	0	0	0	0	0		
Pledged securities	581,378	540,277	545,595	625,850	638,131	7.61	58.99
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## **Liabilities and Changes in Capital**

D. II. A	00/00/000	0.0/0.0/0.00	40/04/0000	40/04/0040	40/04/0040	Percent	_
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Demand deposits	280,044	251,815	325,052	241,478	258,597	11.21	24.04
NOW, ATS and transaction accounts	157,972	183,745	161,264	182,263	183,364	-14.03	95.37
Time deposits less brokered deposits < \$250K	382,077	474,684	432,074	472,114	483,076	-19.51	50.50
MMDA and other savings accounts	6,997,158	5,978,749	6,405,802	5,115,424	4,940,216	17.03	58.56
Other non-interest-bearing deposits	7,817,251	6,888,993	7,324,192	6,011,279	5,865,253	13.47	54.95
Core deposits	102,280	182,943	116,756	297,712	344,765	-44.09	54.95
Time deposits of \$250K or more	102,200	102,943	0	0	344,765	-44.09	
Foreign deposits	129,665	94,975	89,670	115,110	65,040	36.53	-24.87
Federal funds purchased and repos.	129,003	94,973	09,070	113,110	03,040	30.33	-24.07
Secured federal funds purchased	95,748	16,500	64,491	135,710	48,992	480.29	-17.45
Commercial paper	47,821	212,143	119,598	149,622	73,738	-77.46	-17.45
	2,210,222	2,002,761	2,064,419	1,864,743	1,825,150	10.36	35.75
Other borrowings w/remaining maturity over 1 year	2,210,222	2,002,701	2,004,419	1,004,743	1,023,130	10.30	35.75
Noncore funding	2,585,736	2,509,322	2,454,934	2,562,897	2,357,685	3.05	20.41
Trading liabilities	2,363,730	2,309,322	2,454,954	2,502,697	2,337,003	3.03	20.41
Subordinated notes and debentures + trust preferred securities	0	0	0	0	50,753		-100.00
Other liabilities	2,836,413	2,790,987	2,887,379	2,890,815	2,668,080	1.63	2.40
Total liabilities.	13,239,400	12,189,302	12,666,505	11,464,991	10,941,771	8.61	32.22
Total liabilities	10,200,100	12,100,002	12,000,000	11,101,001	10,011,111	0.01	02.22
Equity Capital							
Perpetual preferred stock (including surplus)	0	0	0	0	0		
Common stock.	1,681,820	1,676,616	1,678,368	1,678,257	1,669,267	0.31	2.11
Common surplus.	0	0	0	0	0	0.01	2.11
Retained earnings	714,317	616,941	660,398	622,042	543,623	15.78	113.61
Accumulated other comprehensive income	-28,808	-2,159	-1,264	-20,039	-50,610		110.01
Other equity capital components	0	0	0	0	0		
Total holding company equity capital	2,367,329	2,291,398	2,337,502	2,280,260	2,162,280	3.31	20.40
Noncontrolling (minority) interest in subsidiaries	0	0	0	0	0		
Total equity capital, including minority interest	2,367,329	2,291,398	2,337,502	2,280,260	2,162,280	3.31	20.40
	<del>.</del>						
Total liabilities and capital	15,606,729	14,480,700	15,004,007	13,745,251	13,104,051	7.78	30.28
·	· · · · · · · · · · · · · · · · · · ·	· · · ·					
Memoranda							
Non-interest-bearing deposits	2,914,868	2,464,026	2,652,491	1,946,770	1,851,893	18.30	79.17
Interest-bearing deposits	5,004,663	4,607,910	4,788,457	4,362,221	4,358,125	8.61	37.16
Total deposits	7,919,531	7,071,936	7,440,948	6,308,991	6,210,018	11.99	50.11
Long-term debt that reprices within 1 year	47,821	107,415	54,710	108,856	122,730	-55.48	-76.09
Changes in Holding Company Equity Capital	+		-				
Equity capital, previous year-end as amended	2,337,502	2,280,260	2,280,260	2,162,280	2,097,386		
Accounting restatements	0	-15,372	-15,372	0	0		
Net income	128,230	82,307	197,824	217,882	201,774		
Net sale of new perpetual preferred stock	0	0	0	0	0		
Net sale of new common stock	3,452	-1,641	111	8,990	6,776		
Sale of treasury stock	0	0	0	0	0		
Less: Purchase of treasury stock.	0	0	0	0	0		
Changes incident to business combinations	0	0	0	0	0		
Less: Dividends declared	74,311	72,036	144,096	139,463	134,987		
Change in other comprehensive income	-27,544	17,880	18,775	30,571	-8,669		
Changes in debit to ESOP liability	0	0	0	0	0		
Other adjustments to equity capital	0	0	0	0	0		
Holding company equity capital, ending balance	2,367,329	2,291,398	2,337,502	2,280,260	2,162,280		

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## **Percent Composition of Assets**

	0	6/30/2021		06	6/30/2020		12	2/31/2020		12	2/31/2019		1:	2/31/2018	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Percent of Total Assets															
Real estate loans	27.27			29.04			28.49			30.64			30.46		
Commercial and industrial loans	5.18			7.16			5.94			4.49			4.11		
Loans to individuals	0.84			1.49			1.12			1.86			2.01		
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		
Agricultural loans	0			0			0			0.02			0.04		
Other loans and leases	0.39			0.26			0.31			0.39			0.34		
Net loans and leases	33.04			37.25			35.06			36.96			36.57		
Debt securities over 1 year	18.12			9.80			14.20			9.40			11.31		
Mutual funds and equity securities	0			0			0			0			0		
Subtotal	51.16			47.05			49.27			46.36			47.89		
Interest-bearing bank balances	0.68			2.53			0.76			0.35			0.03		
Federal funds sold and reverse repos	0			0			0			0			0		
Debt securities 1 year or less	0.37			0.65			0.44			0.59			0.37		
Trading assets	0			0			0			0			0		
Total earning assets	52.21			50.23			50.47			47.30			48.29		
Non-interest cash and due from depository institutions	0.91			1.44			1.51			1.08			1.26		
							_								
Other real estate owned	0 46.88			48.33			48.02			51.63			0		-
All other assets.	46.88			48.33			48.02			51.63			50.46		<u> </u>
Memoranda															
Short-term investments	1.05			3.18			1.20			0.94			0.40		
U.S. Treasury securities.	0.55			0.03			0.03			0.04			0.04		
US agency securities (excluding mortgage-backed securities)	0.33			0.67			0.38			0.82			1.14		
Municipal securities	0.10			0.20			0.18			0.21			0.18		
Mortgage-backed securities	17.31			9.33			13.84			8.48			9.95		
Asset-backed securities	0			0			0			0			0		
Other debt securities	0.20			0.22			0.21			0.44			0.37		
Loans held-for-sale	0.33			0.26			0.19			0.09			0.01		
Loans held for investment	33.22			37.55			35.55			37.26			36.96		
Real estate loans secured by 1–4 family	19.54			22.32			20.94			23.93			23.84		
Revolving	4.32			5.81			5.14			6.18			5.80		
Closed-end, secured by first liens	14.66			15.73			15.18			16.85			16.37		
Closed-end, secured by junior liens	0.57			0.79			0.62			0.91			1.67		
Commercial real estate loans	7.72			6.72			7.54			6.71			6.62		
Construction and land development	0.94			0.86			1.09			0.73			0.97		
Multifamily	0.90			0.66			0.70			0.74			0.58		
Nonfarm nonresidential	5.88			5.19			5.75			5.24			5.08		
Real estate loans secured by farmland	0	+		0			0			0			0		

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# **Loan Mix and Analysis of Concentrations of Credit**

	06	6/30/2021		06	30/2020		12	2/31/2020		12	2/31/2019		1:	2/31/2018	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Loan Mix, Percent of Gross Loans and Leases															
Real estate loans	81.28			76.80			79.71			82.04			82.39		
Real estate loans secured by 1–4 family	58.26			59.04			58.60			64.08			64.47		
Revolving	12.88			15.36			14.38			16.54			15.68		
Closed-end.	45.38			43.68			44.22			47.54			48.79		
Commercial real estate loans	23.03			17.76			21.11			17.96			17.92		
Construction and land development	2.80			2.27			3.06			1.94			2.62		
1–4 family	1.54			0.77			1.17			0.76			1.16		
Other	1.26			1.50			1.89			1.18			1.46		
Multifamily	2.70			1.76			1.97			1.98			1.56		
Nonfarm nonresidential	17.53			13.73			16.08			14.03			13.74		
Owner-occupied.	4.24			4.10			4.28			4.09			3.80		<del>                                     </del>
Other	13.28			9.63			11.80			9.95			9.94		$\vdash$
Real estate loans secured by farmland	0	1		9.03			0			9.95			0.34		$\vdash$
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		$\vdash$
Commercial and industrial loans	15.43			18.93			16.61			12.01			11.13	1	<del></del>
Loans to individuals	2.51			3.93			3.13			4.98			5.45		
Credit card loans	0			0.93			0.13			<del>4.30</del>			0.43		
Agricultural loans.	0			0			0			0.06			0.12	+	
Other loans and leases.	1.16			0.70			0.87			1.04			0.12		
(CECL transition adjusted)  Real estate loans															
Revolving															
															<del></del>
Commercial real estate loans															<del></del>
Construction and land development															<del></del>
1–4 family															<del></del>
Other															<del></del>
Multifamily															
Nonfarm nonresidential															
Owner-occupied															
Other															
Real estate loans secured by farmland															
Loans to depository institutions and acceptances of other banks															—
Commercial and industrial loans															
Loans to individuals															
Credit card loans															
Agricultural loans															₩
Other loans and leases											L			L	Ь
Supplemental															
Non-owner occupied CRE loans / Gross loans	19.20			14.18			17.30			14.49			14.76		
Non-owner occupied CRE loans / Tier 1 capital + ALLL					· · · · · · ·										
(CECL transition adjusted)															
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## **Liquidity and Funding**

BHC Name

	0	6/30/2021		06	6/30/2020		12	2/31/2020		1:	2/31/2019		1:	2/31/2018	
	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Percent of Total Assets															
Short-term investments	1.05			3.18			1.20			0.94			0.40		
iguid assets	19.77			14.01			16.53			10.77			12.41		
Investment securities.	18.49			10.46			14.65			9.98			11.68		1
Net loans and leases	33.04			37.25			35.06			36.96			36.57		
Net loans, leases and standby letters of credit	33.13			37.34			35.15			37.05			36.68		
Core deposits	50.09			47.57			48.81			43.73			44.76		
Noncore funding	16.57			17.33			16.36			18.65			17.99		
Time deposits of \$250K or more	0.66			1.26			0.78			2.17			2.63		
Foreign deposits	0			0			0			0			0		1
Federal funds purchased and repos	0.83			0.66			0.60			0.84			0.50		1
Secured federal funds purchased	0			0			0			0			0		1
Net federal funds purchased (sold)	0.83			0.66			0.60			0.84			0.50		1
Commercial paper	0.61			0.11			0.43			0.99			0.37		
y commonate paper											1				
Other borrowings w/remaining maturity of 1 year or less	0.31			1.47			0.80			1.09			0.56		
Earning assets that reprice within 1 year	8.72			11.77			9.10			11.07			10.48		1
nterest-bearing liabilities that reprice within 1 year	1.99			2.85			2.32			3.66			3.88		
Long-term debt that reprices within 1 year	0.31			0.74			0.36			0.79			0.94		1
Net assets that reprice within 1 year	6.43			8.17			6.41			6.62			5.66		1
101 accord that reprise that it year 111111111111111111111111111111111111											1				
Other Liquidity and Funding Ratios															
let noncore funding dependence	30.33			30.07			30.77			38.20			36.73		П
let short-term noncore funding dependence	2.39			0.18			2.51			8.38			6.96		<b>†</b>
short-term investment / Short-term noncore funding	46.15			97.44			49.27			19.47			10.73		1
iquid assets - short-term noncore funding / Nonliquid assets	21.81			12.49			16.88			6.67			9.91		<b>†</b>
let loans and leases / Total deposits	65.12			76.27			70.70			80.52			77.18		$\vdash$
Net loans and leases / Core deposits	65.97			78.29			71.83			84.51			81.71		<b>†</b>
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital	00.01			. 0.20			1 1100			0 1.0 1			01111		<b>†</b>
Available-for-sale securities appreciation (depreciation) / Tier 1 capital															<b>†</b>
Structured notes appreciation (depreciation) / Tier 1 capital															
on a start of the september (aspisoration), the treatment of the september											1				
Percent of Investment Securities															
Held-to-maturity securities	13.02			8.23			10.33			10.16			9.27		Т
Available-for-sale securities	86.98			91.77			89.67			89.84			90.73		
J.S. Treasury securities.	2.95			0.33			0.23			0.37			0.32		
JS agency securities (excluding mortgage-backed securities)	1.78			6.43			2.61			8.22			9.76		
Municipal securities	0.53			1.90			1.24			2.08			1.54		
Nortgage-backed securities	93.63			89.26			94.50			84.96			85.16		
Asset-backed securities	0			0			0			0			0		
Other debt securities	1.10			2.07			1.43			4.38			3.21		
Mutual funds and equity securities	0			0			0			0			0		
		•						•			•			•	
Debt securities 1 year or less	2			6.26			3.01			5.86			3.15		Т
Debt securities 1 to 5 years	3.97			9.21			5.10			14.03			16.04		
Debt securities over 5 years	94.03			84.53			91.89			80.10			80.81		
ledged securities	20.15			35.68			24.83			45.61			41.70		T
tructured notes, fair value	0			0			0			0			0		T
											·				
ercent Change from Prior Like Quarter															
Short-term investments	-64.50			377.75			39.77			146.12			-56.46		Т
estment securities	90.56			5.52			60.13			-10.33			5.86		
Core deposits	13.47			16.24			21.84			2.49			3.75		
Noncore funding	3.05			-2.65			-4.21			8.70			5.73		T
	5.00			50		-				0.10	1	1	0.10		

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### **Derivatives and Off-Balance-Sheet Transactions**

Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018
Loan commitments (reported semiannually, June/Dec)	1,992,042	1,925,466	1,950,084	1,866,879	1,845,706
Commit: Secured commercial real estate loans	166,049	148,333	150,943	114,068	184,440
Commit: Unsecured real estate loans	71,599	22.887	65.066	18.864	19.719
Credit card lines (reported semiannually, June/Dec)	0	0	0	0	0
Securities underwriting	0	0	0	0	0
Standby letters of credit	13,116	13,747	13,706	11,890	13,319
Commercial and similar letters of credit	398	94	12	22	21
Securities lent	0	0	0	0	0
Credit derivatives - notional amount (holding company as guarantor)	0	0	0	0	0
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-investment grade.	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-noninvest grade	0	0	0	0	0
Derivative Contracts					
Interest rate futures and forward contracts	20,036	57,750	100,500	29,383	10,132
Written options contracts (interest rate)	15,516	70,190	120,980	23,171	10,180
Purchased options contracts (interest rate)	0	0	0	0	0
Interest rate swaps	37,000	24,111	37,000	24,000	24,000
Futures and forward foreign exchange	0	0	0	0	0
Written options contracts (foreign exchange)	0	0	0	0	0
Purchased options contracts (foreign exchange)	0	0	0	0	0
Foreign exchange rate swaps	0	0	0	0	0
Commodity and other futures and forward contracts	0	0	0	0	0
Written options contracts (commodity and other)	0	0	0	0	0
Purchased options contracts (commodity and other)	0	0	0	0	0
Commodity and other swaps	0	0	0	0	0

Γ	BHC	Peer # 9	Pct												
Percent of Total Assets															
Loan commitments (reported semiannually, June/Dec)	12.76			13.30			13			13.58			14.09		
Standby letters of credit	0.08			0.09			0.09			0.09			0.10		1
Commercial and similar letters of credit	0			0			0			0			0		1
Securities lent	0			0			0			0			0		
Credit derivatives - notional amount (holding company as guarantor) [	0			0			0			0			0		ı
Credit derivatives - notional amount (holding company as beneficiary) [	0			0			0			0			0		
Credit derivative contracts w/ purchased credit protection-investment grade	0			0			0			0			0		1
Credit derivative contracts w/ purchased credit protection-noninvest grade	0			0			0			0			0		1
Derivative contracts	0.46			1.05			1.72			0.56			0.34		1
Interest rate contracts	0.46			1.05			1.72			0.56			0.34		1
Interest rate futures and forward contracts	0.13			0.40			0.67			0.21			0.08		1
Written options contracts (interest rate)	0.10			0.48			0.81			0.17			0.08		1
Purchased options contracts (interest rate)	0			0			0			0			0		1
Interest rate swaps	0.24			0.17			0.25			0.17			0.18		1
Foreign exchange contracts	0			0			0			0			0		1
Futures and forward foreign exchange contracts	0			0			0			0			0		1
Written options contracts (foreign exchange)	0			0			0			0			0		<b>.</b>
Purchased options contracts (foreign exchange)	0			0			0			0			0		<b>.</b>
Foreign exchange rate swaps	0			0			0			0			0		<b>.</b>
Equity, commodity, and other derivative contracts	0			0			0			0			0		<b>.</b>
Commodity and other futures and forward contracts	0			0			0			0			0		<b>.</b>
Written options contracts (commodity and other)	0			0			0			0			0		<b>.</b>
Purchased options contracts (commodity and other)	0			0			0			0			0		
Commodity and other swaps	0			0			0			0			0		
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)	37.49			36.41			36.38			37.39			38.76		1

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### **Derivative Instruments**

BHC Name

Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018
Notional Amount	•		<u> </u>		
Derivative contracts	72,552	152,051	258,480	76,554	44,312
Interest rate contracts	72,552	152,051	258,480	76,554	44,312
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Derivatives Position					
Futures and forwards	20,036	57,750	100,500	29,383	10,132
Written options	15,516	70,190	120,980	23,171	10,180
Exchange-traded	0	0	0	0	0
Over-the-counter	15,516	70,190	120,980	23,171	10,180
Purchased options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	0	0	0	0
Swaps	37,000	24,111	37,000	24,000	24,000
Held for trading.	0	0	0	0	0
Interest rate contracts	0	0	0	0	0
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Non-traded .	72,552	152,051	258,480	76,554	44,312
Interest rate contracts	72,552	152,051	258,480	76,554	44,312
	0	0	238,460	70,334	44,512
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	U	U [	U J	<u> </u>	U
Derivative contracts (excluding futures and FX 14 days or less)	0	0	0	0	0
One year or less	0	0	0	0	0
Over 1 year to 5 years	0	0	0	0	0
Over 5 years	0	0	0	0	0
Gross negative fair value (absolute value)	3,652	5,130	5,030	2,218	630
Gross positive fair value	511	2,341	4,536	300	91
Held for trading.	0	0	0	0	0
Non-traded	511	2,341	4.536	300	91
Current credit exposure on risk-based capital derivative contracts	0	0	0	0	0
Credit losses on derivative contracts	0	0	0	0	0
Past Due Derivative Instruments Fair Value					
30–89 days past due	0	0	0	0	0
90+ days past due	0	0	0	0	0

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## **Derivatives Analysis**

BHC Name

BHC   Peer # 0   Pet   Peer # 0   Pet   BHC   Peer # 0   Pet   Peer # 0   Pet   BHC   Peer # 0   Pet   Peer # 0   Pet   Peer # 0   Pet   BHC   Peer # 0   Pet   Peer # 0   Peer #		0.	6/30/2021	06	6/30/2020		12	2/31/2020		11	2/31/2019		12	2/31/2018		
Percent Notional Amount				Pct			Pct			Pct			Pct			Pct
Interest rate contracts.    100	Percent of Notional Amount	Dilo	11 001 11 0	1 00	Dilo	11 001 11 0	1 00	Dilo	1 001 11 0	1 01	Dilo	11 001 11 0	1	Dilo	1 001 11 0	1 00
Foreign exchange contracts.    0   0   0   0   0   0   0		100			100	1		100			100			100		
Commodity, and other contracts																
Purtures and forwards					0			0			0			0		
Witten options	<del></del>			·												
Exchange-traded. 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Futures and forwards	27.62			37.98			38.88			38.38			22.87		
Over-the-counter	Written options	21.39			46.16			46.80			30.27			22.97		
Purchased options   0   0   0   0   0   0   0   0   0	Exchange-traded	. 0			0			0			0			0		
Exchange-traded.	Over-the-counter	21.39			46.16			46.80			30.27			22.97		
Over-type-counter.	Purchased options	. 0			0			0			0			0		
Swaps	Exchange-traded	. 0			0			0			0			0		
Held for trading	Over-the-counter	. 0			0			0			0			0		
Interest rate contracts	Swaps	51			15.86			14.31			31.35			54.16		
Interest rate contracts																
Prorigin exchange contracts	Held for trading				0			0			0			0		
Equity, commodity, and other contracts	Interest rate contracts															
Non-traded	Foreign exchange contracts				0			0			0			0		
Interest rate contracts	Equity, commodity, and other contracts	. 0			0			0			0			0		<u> </u>
Interest rate contracts																
Foreign exchange contracts.  Equity, commodity, and other contracts  Derivative contracts (excluding futures and forex 14 days or less)  One year or less  One year or less  Out of years  Out of year	Non-traded															
Equity, commodity, and other contracts	Interest rate contracts															<u> </u>
Derivative contracts (excluding futures and forex 14 days or less)																<u> </u>
One year or less	Equity, commodity, and other contracts	. 0			0			0			0			0		
One year or less	Desirative and the foundation follows and form 4.4 days and and		ı		0	1		_	ı	1		1				
Over 1 year to 5 years	, ,															<del>                                     </del>
Over 5 years	· ·															
Gross negative fair value (absolute value) 5.03 3.37 1.95 2.90 1.42 Gross positive fair value. 0.70 1.54 1.75 0.39 0.21 9.29 0		· — -														
O.70	· ·															<b>—</b>
Percent of Tier 1 Capital  Gross negative fair value, absolute value (X)	· ,															$\vdash \vdash$
Gross negative fair value, absolute value (X)	Gloss positive fall value	0.70			1.04			1.75			0.00			0.21		
Gross negative fair value, absolute value (X)	Percent of Tier 1 Canital															
Gross positive fair value (X)	•															
Held for trading (X)	• • • • • • • • • • • • • • • • • • • •															<b> </b>
Non-traded (X)	·															
Current credit exposure (X)	9 ( )															
Credit losses on derivative contracts																
Past Due Derivative Instruments Fair Value 30–89 days past due																
30–89 days past due				·												
30–89 days past due	Past Due Derivative Instruments Fair Value															
90+ days past due																
Other Ratios																
	• •															
Current credit exposure / Risk-weighted assets	Other Ratios															
	Current credit exposure / Risk-weighted assets															

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### **Allowance and Net Loan and Lease Losses**

Dollar Amount in Thousands	06	6/30/2021	06	6/30/2020		12	2/31/2020	1	2/31/2019		12	/31/2018	—
Change: Allowance for Loan and Lease Losses excluding ATTR					1					<u> </u>			
Beginning balance		101,201			53,355		53,35	5	5	2,119		53	3,637
Gross losses		5,941			14,011		26,15	4	2	8,662		20	),517
Write-downs, transfers to loans held-for-sale		0			0			0		0			0
Recoveries		2,984			1,788		4,74	8		6,418		4	1,254
Net losses		2,957			12,223		21,40	6	2	2,244		16	5,263
Provision for loan and lease losses		-19,992			20,734		49,81	1	2	3,480		14	1,745
Adjustments		0			19,441		19,44	1		0			0
Ending balance		78,252			31,307		101,20	1	5	3,355		52	2,119
Memo: Allocated transfer risk reserve (ATRR)													
	BHC	Peer # 9   Pct	BHC	Peer # 9	Pct	BHC	Peer # 9 Po	t BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct
Analysis Ratios	Billo	1 001 # 0   1 01	Bilo	II COI II C	1 00	Billo	1 001 # 0   1 0	t   Billo	11 001 # 0	1 01	Bilo	T CCI W S	100
Provision for loan and lease losses / Average assets	-0.26		0.30			0.35		0.17		I	0.11		
Provision for loan and lease losses / Average loans and leases	-0.75		0.78			0.93		0.47	1		0.31		
Provision for loan and lease losses / Net loan and lease losses	-676.09		169.63			232.70		105.56	1		90.67		
Trovision for four and fouce foods 7 for four and fouce foods 7 for four	0.0100						<u> </u>						
Allowance for loan and lease losses / Total loans and leases not held for sale.	1.51		1.50			1.90		1.04			1.08		
Allowance for loan and lease losses / Total loans and leases	1.49		1.49			1.89		1.04			1.08	-	
Allowance for loan and lease losses / Net loans and leases losses (X)	13.23		3.33			4.73		2.40			3.20	-	
Allowance for loan and lease losses / Nonaccrual assets	146.89		173.07			213.52		179.43			190.95	-	
ALLL / 90+ days past due + nonaccrual loans and leases	146.89		173.07			213.52		179.43			190.95	-	
Tible 7 00 7 days past due 7 Horidostadi Iodilo dila Iodoco	1 10100		110101			2.0.02		170710					
Gross loan and lease losses / Average loans and leases	0.22		0.53			0.49		0.57			0.43		
Recoveries / Average loans and leases	0.11		0.07			0.09		0.13			0.09	-	
Net losses / Average loans and leases	0.11		0.46			0.40		0.45			0.34		
Write-downs, transfers to loans held-for-sale / Average loans and leases	0		0			0		0			0		
Recoveries / Prior year-end losses	11.41		6.24			16.57		31.28			25.30		
Earnings coverage of net loan and lease losses (X)	48.09		9.79			13.48		13.17			16.44		
3		<u>'</u>		•				•			<u> </u>		
Net Loan and Lease Losses By Type													
Real estate loans	0		0.01			0		-0.02			0		
Real estate loans secured by 1–4 family	0		0			-0.01		-0.02			0		
Revolving	-0.01		0			0		0.01			0.01		
Closed-end	0		0			-0.02		-0.03			0		
Commercial real estate loans	0		0.07			0.03		-0.02			-0.02		
Construction and land development	-0.03		0.54			0.19		-0.23		1	-0.13		
1–4 family	0		0			0		0			0		
Other	-0.03		0.54			0.19		-0.23			-0.13		
Multifamily	0		0			0		0			0		
Nonfarm nonresidential	0		0			0		0			0		
Owner-occupied	0		0			0		0			0		
Other	0		0			0		0			0		
Real estate loans secured by farmland													
Commercial and industrial loans	0.11		0.15			0.55		0.72			0.11		
Loans to individuals	3.48		9.70			9.19		6.66			5.43		
Credit card loans													
Agricultural loans	0		0			36.92		0.48			0		
Loans to foreign governments and institutions													
Other loans and leases	1.01		3.85			2.37		3.16			2.98		

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99.67

1.49

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#### **Past Due and Nonaccrual Assets**

Dollar Amount in Thousands	06/30/2021	06/30/20	20	12/31/	2020	12/31	/2019	12/31/2	2018
30+ Days Past Due and Nonaccrual Assets									
30–89 days past due loans and leases	5,07	5	7,676		9,998		10,567		13,959
90+ days past due loans and leases			0		0		0		(
Nonaccrual loans and leases	53,273	3	46,979		47,396		29,736		27,29
Total past due and nonaccrual loans and leases	58,34	3	54,655		57,394		40,303		41,254
Restructured 30–89 days past due	11	6	39		1,106		357		9:
Restructured 90+ days past due		)	0		0		0		(
Restructured nonaccrual	33,34	9	23,409		24,867		8,661		6,83
Total restructured loans and leases	33,36	5	23,448		25,973		9,018		6,929
30–89 days past due loans held for sale			0		0		0		
90+ days past due loans held for sale		)	0		0		0		
Nonaccrual loans held for sale		)	0		0		0		
Total past due and nonaccrual loans held for sale		)	0		0		0		
Restructured loans and leases in compliance	24,700		24,339		25,972		26,056		25,82
Other real estate owned			43		43		0		40
Other Assets									
30–89 days past due			0		0		0		
90+ days past due90		)	0		0		0		
Nonaccrual			0		0		0		
Total other assets past due and nonaccrual			0		0		0		
Total office assets past due and nondeordal				5110		5110		5110 Tp	
Percent of Loans and Leases	BHC Peer # 9 Pct	BHC Peer	# 9 Pct	BHC Pee	er#9 Pct	BHC Pe	er#9 Pct	BHC Pee	r#9 Pct
30–89 days past due loans and leases	0.10	0.14		0.19		0.21		0.29	
90+ days past due loans and leases	0	0		0		0		0	
Nonaccrual loans and leases	1.02	0.86		0.88		0.58		0.56	
90+ days past due and nonaccrual loans and leases	1.02	0.86		0.88		0.58		0.56	
30-89 days past due restructured	0	0		0.02		0.01		0	
90+ days past due restructured	0	0		0		0		0	
Nonaccrual restructured	0.64	0.43		0.46		0.17		0.14	
30–89 days past due loans held for sale	0	0		0		0		0	
90+ days past due loans held for sale	0	0		0		0		0	
Nonaccrual loans held for sale	0	0		0		0		0	
Percent of Loans and Leases and Other Assets									
30+ Days Past Due and Nonaccrual	0.40	044		0.40		0.04	1 1	0.00	
30–89 days past due assets	0.10	0.14		0.19		0.21		0.29	
90+ days past due assets	0	0		0		0.50		0 56	
Nonaccrual assets	1.02	0.86		0.88 1.07		0.58 0.79		0.56 0.85	
30+ days past due and nonaccrual assets	1.11			1.07		0.79		0.00	
Percent of Total Assets		1 01							
90+ days past due and nonaccrual assets	0.34	0.32		0.32		0.22		0.21	
90+ days past due and nonaccrual assets + other real estate owned	0.34	0.32		0.32		0.22		0.21	
Restructured and Nonaccrual Loans and Leases + OREO as Percent of:									
Total assets	0.50	0.49		0.50		0.41		0.41	
Allowance for loan and lease losses	99.67	87.82		73.63		105.24		102.88	
Equity capital + allowance for loan and lease losses	3.19	3.01		3.06		2.41		2.42	
Tier 1 cenital a allowance for lean and lease leases	00.67	97.92		72.62		105.24		102.99	

87.82

1.30

Tier 1 capital + allowance for loan and lease losses.....

Loans and leases + other real estate owned ......

102.88

1.11

105.24

1.09

73.63

1.39

HAWAIIAN	ELECTRIC	INDUSTRIE	S, INC
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### **Past Due and Nonaccrual Loans and Leases**

		06/30/2021	0	6/30/2020		1:	2/31/2020		1:	2/31/2019		12	/31/2018		
		BHC Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
30+ Days Past Due an Percent of Loan Type															
Real estate	30–89 days past due	0.07		0.09			0.14			0.07			0.15		
	90+ days past due	0		0			0			0			0		
Commercial	Nonaccrual	1.09		0.90			0.90			0.44			0.47		
and industrial	30–89 days past due	0.06		0.09			0.09			0.22			0.11		
and maddina	90+ days past due	0		0			0			0			0		$\overline{}$
	Nonaccrual	0.52		0.34			0.58			0.96			0.79		
Individuals	30-89 days past due	1.24		1.40			1.83			2.37			2.69		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	2.01		2.62			2.35			2			1.59		
Depository															
institution loans	30–89 days past due														
	90+ days past due														
	Nonaccrual														
								1					0.00		
Agricultural	30–89 days past due	0		0			0	+		0			0.29		$\vdash$
	90+ days past due	0		0			0	+		0			0		$\vdash$
	Nonaccrual	0		0			0			0	<u> </u>		0		
Foreign governments	30–89 days past due		1			1		I			T T				
r oreign governments	90+ days past due														-
	Nonaccrual														
Other loans and leases	30-89 days past due	0.28		0.23			0.43			0.65			0.60		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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### Past Due and Nonaccrual Loans and Leases—Continued

		06/30/2021 BHC   Peer # 9   Pct			0	6/30/2020		12	2/31/2020		1:	2/31/2019	1	1	2/31/2018	
			Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Memoranda			1			1			1			1			1	
1–4 family	30–89 days past due	0.09			0.09			0.16			0.09			0.19		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.93			0.58			0.61			0.55			0.59		
	10.00000	3.30				1						1	· · · · ·			
Revolving	30-89 days past due	0.02			0.11			0.06			0.05			0.14		
· · · · · · · · · · · · · · · · · · ·	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.88			0.84			0.81			0.66			0.77		
			•												•	
Closed-end	30–89 days past due	0.11			0.09			0.20			0.10			0.21		
0.0000 0.10	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.94			0.49			0.54			0.51			0.53		
Junior lien	30–89 days past due	0			0			0.01			0.01			0.00		
outilot ilott	90+ days past due	0			0			0			0			0		$\overline{}$
	Nonaccrual	0.01			0.01			0.01			0.01			0.02		$\overline{}$
	Nonaccidal	0.01	1		0.01			0.01	L		0.01	1		0.02	1	
Commercial real estate	30–89 days past due	0	I		0.07		T	0.06			0		П	0	1	
Commercial real estate	90+ days past due	0			0.07			0.00			0			0		$\overline{}$
	Nonaccrual	1.50			1.95			1.69			0.07			0.05		
Construction	Nonacciual	1.50			1.90			1.09	L		0.07			0.03		
and development	20, 90 days post due	0	1		0			0.43	1		0	I		0	1	
and development	30–89 days past due	0			0			0.43			0			0		
	, ,	0.75			2.17			0.25			0.45			0.34		
1 1 family	Nonaccrual	0.75			0			0.25			0.43	+		0.34		
1–4 family	30–89 days past due	0			0			0			0			0		_
	90+ days past due	0			0			0			0	+		0		_
Other	Nonaccrual	0			0			0.43			0			0		<del></del>
Other	30–89 days past due	0			0			0.43			0			0		<del></del>
	90+ days past due	0.75			2.17			0.25			0.45					<u> </u>
	Nonaccrual	0.75			2.17			0.25			0.45	1		0.34		
NA 1616	00.00	0	T	1	0	T 1	1		T			T			T	
Multifamily	30–89 days past due							0			0			0		<del></del>
	90+ days past due	0			0			0	-		0			0		_
	Nonaccrual	10.99			16.89			15.01	L		0	<u> </u>	<u> </u>	0		
N	00.00.1	0	T	1	0.00	T 1	1		T			T			T	
Nonfarm non-residential	30–89 days past due	0			0.09			0			0			0		<del></del>
	90+ days past due				0											
	Nonaccrual	0.16			0			0.33	-		0.03			0		_
Owner Occupied	30–89 days past due	0			0.09			0	-		0			0		_
	90+ days past due	0			0			0	-		0			0		_
	Nonaccrual	0.16			0			0.33			0.03			0		<del></del>
Other	30–89 days past due	0			0			0			0			0		<b>—</b>
	90+ days past due	0			0			0			0			0		<u> </u>
	Nonaccrual	0			0			0	L		0			0		
				, ,												
Farmland	30–89 days past due															<b>—</b>
	90+ days past due					1										<b>—</b>
	Nonaccrual								L							
Credit card	30-89 days past due															<b>—</b>
	90+ days past due															
	Nonaccrual															

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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# **Regulatory Capital Components and Ratios**

Dollar Amount in Thousands	06/30/2021		06	6/30/2020		1:	2/31/2020		1	2/31/2019		1	2/31/2018	
Common Equity Tier 1 Capital														
Common stock plus related surplus														
Retained earnings		0			0			0			0			0
Accumulated other comprehensive income (AOCI)														
Common equity tier 1 minority interest														
Common equity tier 1 capital before adjustments/deductions														
Common Equity Tier 1 Capital: Adjustments/Deductions						•								
Less: Goodwill, intangible assets, and deferred tax assets		0			0			0			0			0
Accumulated other comprehensive income-related adjustments		0			0			0			0			0
Other deductions from common equity tier 1 capital		0			0			0			0	ĺ		C
Subtotal:		0			0			0			0	ĺ		C
Adjustments and deductions for common equity tier 1 capital		0			0			0			0			C
Common equity tier 1 capital		0			0			0			0			C
Additional Tier 1 Capital						•								
Additional tier 1 capital instruments and related surplus														
Non-qualifying capital instruments														
Tier 1 minority interest not included in common equity tier 1 capital														
Additional tier 1 capital before deductions														
Less: Additional tier 1 capital deductions														
Additional tier 1 capital														
Tier 1 Capital														
Tier 2 Capital														
Fier 2 capital instruments and related surplus														
Non-qualifying capital instruments														
Total capital minority interest not included in tier 1 capital														
Allowance for loan and lease losses in tier 2 capital														
Exited advanced approach eligible credit reserves														
Unrealized gains on AFS preferred stock classified as equity														
Tier 2 capital before deductions														
Exited advanced approach tier 2 capital before deductions														
Less: Tier 2 capital deductions														
Tier 2 capital														
Exited advanced approach tier 2 capital														
Total capital														
Exited advanced approach total capital														
Total Assets for Capital Ratios														
Average total consolidated assets, adjusted		0			0			0			0			
Less: Deductions from common equity tier 1 capital														
Less: Other deductions														
Total assets for leverage ratio														
Total risk-weighted assets														
Exited advanced approach total RWA														
	BHC Peer # 9 P	ct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Capital Ratios														
Common equity tier 1 capital, column A	0		0			0	-	$\perp$	0			0		
Common equity tier 1 capital, column B	0		0			0	-	$\perp$	0			0		
Tier 1 capital, column A	0		0			0			0			0		
Tier 1 capital, column B	0		0			0	-		0			0		
Total capital, column A	0		0			0			0			0		
Total capital, column B	0		0			0	-		0			0		
Tier 1 leverage	0		0			0			0			0	<u> </u>	
Supplementary leverage ratio, advanced approaches HCs		1		I	1	l	1	1 7			1	1	1	

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### **Insurance and Broker-Dealer Activities**

						Percent	Change
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Insurance Activities							
Total insurance underwriting assets	0	0	0	0	0		
Total property and casualty assets	0	0	0	0	0		
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0	0		
Reinsurance recoverables (L/H)							
Separate account assets (L/H)	0	0	0	0	0		
· · ·		<u> </u>					
Total insurance underwriting equity	0	0	0	0	0		
Total property and casualty equity	0	0	0	0	0		
Total life and health equity	0	0	0	0	0		
Total insurance underwriting net income	0	0	0	0	0		
Total property and casualty	0	0	0	0	0		
Total life and health	0	0	0	0	0		
		<u> </u>					
Claims and claims adjusted expense reserves (P/C)	0	0	0	0	0		
Unearned premiums (P/C)	0	0	0	0	0		
Policyholder benefit and contractholder funds (L/H)	0	0	0	0	0		
Separate account liabilities (L/H)	0	0	0	0	0		
Insurance activities revenue.	364	376	772	651	731	-3.19	20.53
Other insurance activities income	364	376	772	651	731	-3.19	20.53
Insurance and reinsurance underwriting income	0	0	0	0	0		
Premiums	0	0	0	0	0		
Credit related insurance underwriting	0	0	0	0	0		
Other insurance underwriting	0	0	0	0	0		
Insurance benefits, losses, expenses	0	0	0	0	0		
Net assets of insurance underwriting subsidiaries	0	0	0	0	0		
Life insurance assets.	177,838	172,743	176,499	170,144	163,891	2.95	16.93

	06	6/30/2021		06	6/30/2020		12	2/31/2020		12	2/31/2019		12	/31/2018	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0			0		
Insurance underwriting assets (P/C) / Total insurance underwriting assets															
Insurance underwriting assets (L/H) / Total insurance underwriting assets															
Separate account assets (L/H) / Total life assets															
Insurance activities revenue / Adjusted operating income	0.03			0.03			0.03			0.02			0.03		
Premium income / Insurance activities revenue	0			0			0			0			0		
Credit related premium income / Total premium income															
Other premium income / Total premium income															
		, ,													
Insurance underwriting net income / Consolidated net income	0			0			0			0			0		
Insurance net income (P/C) / Equity (P/C)															
Insurance net income (L/H) / Equity (L/H)															
Insurance benefits, losses, expenses / Insurance premiums															
			-			-						-			
Reinsurance recovery (P/C) / Total assets (P/C)															
Reinsurance recovery (L/H) / Total assets (L/H)															
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0			0		
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	227.26			212.46			174.40			318.89			314.46		
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)			0			0			0			0			0
Net assets of broker-dealer subsidiaries / Consolidated assets	0		U			U			0	0		U	0		
ivel assets of broker-dealer substitutines / Consolidated assets	- 0			<u> </u>			<u> </u>				1		0		

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## **Foreign Activities**

BHC Name

Dollar Amount in Thousands	06	6/30/2021		06	30/2020		12	2/31/2020		12	2/31/2019		12	/31/2018	
Foreign Activities															
Total foreign loans and leases			7,505			8,414			7,520			7,153			7,889
Real estate loans			7,505			8,414			7,520			7,153			7,572
Commercial and industrial loans			0			0			0			0			317
Loans to depository institutions and other banks acceptances			0			0			0			0			0
Loans to foreign governments and institutions			0			0			0			0			0
Loans to individuals			0			0			0			0			0
Agricultural loans			0			0			0			0			0
Other foreign loans			0			0			0			0			0
Lease financing receivables			0			0			0			0			0
		0													
Debt securities			0			0			0			0			0
Interest-bearing bank balances			0			0			0			0			0
Total selected foreign assets			7,505			8,414			7,520			7,153			7,889
Total foreign deposits			0			0			0			0			0
Interest-bearing deposits			0			0			0			0			0
Non-interest-bearing deposits			0			0			0			0			0
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Yield: Foreign loans	0			0			0			0			0		
Cost: Interest-bearing deposits															
Net Losses as a Percent of Foreign Loans by Type															
Real estate loans															1
Commercial and industrial loans															1
Foreign governments and institutions															1
Growth Rates															
Net loans and leases	-10.80			2.09			5.13			-9.33			-51.02		1
Total selected assets	-10.80			2.09			5.13			-9.33			-51.02		
Deposits															1

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# Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0	0		
1-4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Retained credit exposure	0	0	0	0	0		
1-4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
I have a discount for a second for the limit of the second for a secon	0	0		0	0		
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	0		
Seller's interest carried as securities and loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Commercial and industrial loans	0	0 ]	0	0]	0 ]		
Asset-backed commercial paper conduits	0	0	0	0	0		
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0		
Liquidity commitments provided to conduit structures	0	0	0	0	0		

Γ	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018
Activity as a Percent of Total Assets	33/33/2321	00/00/2020	12/01/2020	12,01,2010	12/01/2010
Securitization activities	0	0	0	0	0
1–4 family residential loans	0	0	0	0	0
Home equity lines	0	0	0	0	0
Credit card receivables	0	0	0	0	0
Auto loans	0	0	0	0	0
Commercial and Industrial loans	0	0	0	0	0
All other loans and leases	0	0	0	0	0
Asset-backed commercial paper conduits	0	0	0	0	0
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0
Liquidity commitments provided to conduit structures	0	0	0	0	0
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans		·			·
All other loans and leases					·

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# Servicing, Securitization and Asset Sale Activities—Part 2

[	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018
Percent of Total Securitization Activities by Type	33,33/2021	00,00/2020	. 2, 3 1/2020	1 .2,5.72010	12,31/2010
Retained credit exposure					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure				I	
Total retained credit exposure and asset sale credit exposure					

						Percent	Change
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
30–89 Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commecial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 30–89 days past due securitized assets	0	0	0	0	0		
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 90+ days past due securitized assets	0	0	0	0	0		
Total past due securitized assets	0	0	0	0	0		
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total net losses on securitized assets	0	0	0	0	0		

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# Servicing, Securitization and Asset Sale Activities—Part 3

<b>J</b>	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018
30–89 Days Past Due Securitized Assets Percent of Type	00/00/2021	00/00/2020	12/01/2020	12/01/2010	12/01/2010
1–4 family residential loans					
Home equity lines					
Credit card receivables.					
Auto loans					
Commercial and industrial loans					
All other loans and leases.					
Total 30–89 days past due securitized assets					
90+ Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans					
All other loans and leases					
Total 90+ days past due securitized assets					
Total past due securitized assets percent of securitized assets					
·			<u> </u>		
Net Loss on Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables.					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Total net losses on securitized assets.					
30–89 Days Past Due Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Total managed loans past due 30–89 days					
90+ Days Past Due Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables.					
Commercial and industrial loans					
All other loans and leases.					
Total managed loans past due 90+ days					
Total Past Due Managed Assets					
			·		
Net Losses on Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
• • • • • • • • • • • • • • • • • • • •					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Net Losses on Managed Assets Percent of Total Managed Assets					
The Losses on managed Assets I electic of Total managed Assets			l		

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## **Parent Company Income Statement**

						Percent	Change
Dollar Amount in Thousands	06/30/2021	06/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Operating Income		33, 33, 34, 35					
Income from bank subsidiaries	0	0	0	0	0		
Dividends	0	0	0	0	0		
Interest	0	0	0	0	0		
Management and service fees	0	0	0	0	0		
Other income.	0	0	0	0	0		
	<u>'</u>			<u> </u>	,		
Income from nonbank subsidiaries	59,998	62,609	120,262	108,301	112,569	-4.17	16.97
Dividends	57,002	59,020	114,039	101,357	106,391	-3.42	21.66
Interest	0	102	103	620	252	-100.00	
Management and service fees	2,996	3,487	6,120	6,324	5,926	-14.08	-32.52
Other income.	0	0	0	0	0		
	- 1	-	-	- 1	- 1		
Income from subsidiary holding companies	29,123	29,352	33,264	58,255	52,163	-0.78	49.73
Dividends	28,000	28,000	31,000	56,000	50,000	0.00	55.56
Interest	0	0	01,000	0	0	0.00	30.00
Management and service fees	1,123	1,352	2.264	2,255	2,163	-16.94	-22.55
Other income.	0	0	0	0	0		
	•						
Total income from subsidiaries	89,121	91,961	153,526	166,556	164,732	-3.09	25.98
Total income nom substatates	00,121	01,001	100,020	100,000	101,702	0.00	20.00
Securities gains (losses)	0	0	0	0	0		
Other operating income	0	-11	0	52	72		-100.00
Other operating moonie	•			02	12		100.00
Total operating income	89,121	91,950	153,526	166,608	164,804	-3.08	25.59
	55,1-1	.,,	,		,	0.00	20.00
Operating Expenses							
Personnel expenses	8,307	7,123	14,368	13,874	16,247	16.62	7.35
Interest expense	9,103	8,957	17,819	17,464	12,360	1.63	96.78
Other expenses	9.244	8,351	16,833	15,843	13,337	10.69	-9.25
Provision for loan and lease losses	0	0	0	0	0		
	- 1		-				
Total operating expenses	26.654	24.431	49.020	47.181	41.944	9.10	18.20
	-,	, -	-7	, -	,-		
Income (loss) before taxes	62,467	67,519	104,506	119,427	122,860	-7.48	29.03
Applicable income taxes (credit)	-5.909	-5,450	-11.259	-9,807	-8,333		
Extraordinary items	5,000	5,100	,	2,201	5,555		
Income before undistributed income of subsidiaries	68,376	72,969	115,765	129,234	131,193	-6.29	26.21
	55,5.5	,		,	,	0.20	
Equity in undistributed income of subsidiaries	59,854	9,338	82,059	88,648	70,581	540.97	168.38
Bank subsidiaries	0	0	0	0	0	0.0.0.	100100
Nonbank subsidiaries	28,014	7,563	55,476	55,679	38,104	270.41	94.85
Subsidiary holding companies.	31,840	1,775	26,583	32,969	32,477	1693.80	301.77
Cabolalary floraling companies.	01,040	1,773	20,000	02,303	02,477	1000.00	001.77
Net income (loss)	128,230	82.307	197.824	217,882	201,774	55.79	67.66
1101 11001110 (1000)	120,230	02,007	197,024	217,002	201,174	55.13	37.00
Memoranda							
Bank net income	0	0	0	0	0		
Nonbank net income	85,016	66,583	169,515	157,036	144,495	27.68	38.85
Subsidiary holding companys' net income.	59,840	29,775	57,583	88,969	82,477	100.97	130.82
Substitutary notating companys her income	59,840	29,775	<i>31,</i> 383	00,909	02,477	100.97	130.02

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# **Parent Company Balance Sheet**

						10/ (				
		% of Total		% of Total		% of Total			Percent	Change
Dollar Amount in Thousands	06/30/2021	Assets	06/30/2020	Assets	12/31/2020	Assets	12/31/2019	12/31/2018	1-Year	5-Year
Assets	00/30/2021		00/30/2020	1	12/31/2020		12/31/2013	12/31/2010	1 1001	0 1001
Investment in bank subsidiaries	0	0	0	0	0	0	0	0		
Common and preferred stock	0		0		0	0	0	0		
Excess cost over fair value	0		0		0	0	0	0		
Loans, advances, notes, and bonds.	0		0		0	0	0	0		
Other receivables	0		0		0	0	0	0		
Investment in nonbank subsidiaries	2,191,651		2,071,502		2,162,017	73.78	2,091,118	1,996,923	5.80	25.24
Common and preferred stock	2,190,905		2,070,094		2,157,586	73.63	2,062,732	1,970,566	5.84	25.27
Excess cost over fair value	0		0	_	0	0	0	0		
Loans, advances, notes, and bonds.	0		0		0	0	22.598	20,789		
Other receivables	746		1.408	0.05	4.431	0.15	5.788	5.568	-47.02	-30.54
Investment in subsidiary holding companies	740,410		706,584		738,962		702,824	636,336	4.79	27.68
Common and preferred stock	740,410		706,414	25.15	736,195	25.12	699,071	634,472	4.81	27.87
Excess cost over fair value	0		0	_	0	0	0	0		
Loans, advances, notes, and bonds.	0		0	0	0	0	0	0		
Other receivables	0		170		2,767	0.09	3,753	1,864	-100.00	-100.00
Assets Excluding Investment in Subsidiaries					,		,	,		
Net loans and leases	0	0	0	0	0	0	0	0		
Securities	0	0	0	0	0	0	0	0		
Securities purchased (reverse repos)	0	0	0	0	0	0	0	0		
Cash and due from affiliated depository institution	0	0	0	0	0	0	0	414		-100.00
Cash and due from unrelated depository institution	1,351	0.05	896	0.03	299	0.01	953	3,328	50.78	-97.54
Premises, furnishings, fixtures and equipment	2,606	0.09	3,027	0.11	2.697	0.09	3.344	3,106	-13.91	-34.77
Intangible assets	0	0	0	0	0	0	0	0		
Other assets	28,897	0.97	26,562	0.95	26,261	0.90	23,348	17,632	8.79	5.03
Balance due from subsidiaries and related institutions	0	0	0		0	0	0	0		
Total assets	2,964,915	100.00	2,808,571	100.00	2,930,236	100.00	2,821,587	2,657,739	5.57	22.70
Liabilities and Capital										
Deposits	0		0		0	0	0	0		
Securities sold (repos)	0		0		0	0	0	0		
Commercial paper	57,749	1.95	16,500	0.59	14,909	0.51	96,723	48,992	249.99	-26.89
Other borrowings 1 year or less	0		114,761	4.09	64,491	2.20	0	0	-100.00	
Borrowings with maturity over 1 year	473,739		348,851	12.42	449,145	15.33	399,064	398,874	35.80	58.06
Subordinated notes and debentures	0	+	0		0	0	0	0		
Other liabilities	64,738	2.18	35,820		64,000	2.18	45,345	47,221	80.73	-1.18
Balance due to subsidiaries and related institutions	1,360	0.05	1,241	0.04	189	0.01	195	372	9.59	-77.42
Total liabilities	597,586	20.16	517,173		592,734	20.23	541,327	495,459	15.55	32.73
Equity Capital	2,367,329		2,291,398		2,337,502	79.77	2,280,260	2,162,280	3.31	20.40
Perpetual preferred stock (income surplus)	0		0	0	0	0	0	0		
Common stock	1,681,820		1,676,616		1,678,368	57.28	1,678,257	1,669,267	0.31	2.11
Common surplus	0	0	0	0	0	0	0	0		
Retained earnings	714,317		616,941		660,398	22.54	622,042	543,623	15.78	113.61
Accumulated other comprehensive income	-28,808	+	-2,159		-1,264	-0.04	-20,039	-50,610		
Other equity capital components	0		0		0	0	0	0		
Total liabilities and equity capital	2,964,915	100.00	2,808,571	100.00	2,930,236	100.00	2,821,587	2,657,739	5.57	22.70
Memoranda								. 1		
Loans and advances from bank subsidiaries	0		0		0	0	0	0		100.5-
Loans and advances from nonbank subsidiaries	0		0		0	0	0	0		-100.00
Notes payable to subsidiaries that issued TPS	0		0		0	0	0	0		
Loans and advances from subsidiary holding companies	0		0		0	0	0	34		-100.00
Subordinated and long-term debt 1 year or less	1,360		1,241	0.04	189	0.01	195	372	9.59	-77.42
Guaranteed loans to banks, nonbanks, and holding companies	0	0	0	0	0	0	0	0		

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# Parent Company Analysis—Part 1

	06	06/30/2021					12	2/31/2020		1:	2/31/2019		12	2/31/2018	
		Peer # 9	Pct		6/30/2020 Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Profitability	20	1. 00 0		20						50	1. 55 5		20		
Net income / Average equity capital	10.97			7.22			8.60			9.84			9.54		
Bank net income / Average equity investment in banks	10101						0.00			0.0.			0.0.		<del>                                     </del>
Nonbank net income / Average equity investment in nonbanks	7.82			6.46			8.11			7.85			7.65		_
Subsidiary HCs net income / Average equity investment in sub HCs	16.38			8.52			8.10			13.43			13.45		<b>†</b>
Bank net income / Parent net income	0			0.02			0.10			0			0		<u> </u>
Nonbank net income / Parent net income	66.30			80.90			85.69			72.07			71.61		<u> </u>
Subsidiary holding companies' net income / Parent net income	46.67			36.18			29.11			40.83			40.88		<b>†</b>
	10.01			00.10			20.11			10.00	1		10.00	l	
Leverage	05.04	ı		00.57			05.00			00.74	1		00.04	ı	
Total liabilities / Equity capital	25.24			22.57			25.36			23.74			22.91		-
Total debt / Equity capital	22.45			20.95			22.61			21.74			20.71		
Total debt + notes payable to subs that issued TPS / Equity capital	22.45			20.95			22.61			21.74			20.71		-
Total debt + Loans guaranteed for affiliate / Equity capital	22.45			20.95			22.61			21.74			20.71		
Total debt / Equity capital – excess over fair value	22.45			20.95			22.61			21.74			20.71		-
Long-term debt / Equity capital	20.01	20.01 15.2 2.44 5.7					19.21			17.50			18.45		<u> </u>
Short-term debt / Equity capital							3.40			4.24			2.27		₩
Current portion of long-term debt / Equity capital	0.06			0.05			0.01			0.01			0.02		_
Excess cost over fair value / Equity capital	0			0			0			0			0		
Long-term debt / Consolidated long-term debt	21.43			17.42			21.76			21.40			21.26		
Double Leverage															
Equity investment in subs / Equity capital	123.82			121.17			123.80			121.12			120.48		
Total investment in subs / Equity capital	123.86			121.24			124.11			122.53			121.78		
Equity investment in subs / Equity cap, Qual TPS + other PS in T1															
Total investment in subs / Equity cap, Qual TPS + other PS in T1															
Double Leverage Payback															
Equity investment in subs – equity cap / Net income (X)	2.20			2.95			2.81			2.21	1		2.19		
Equity investment in subs – equity cap / Net income-div (X)	5.23			23.62			10.35			6.14			6.63		<b>†</b>
	0.20			20.02			10.00			<u> </u>			0.00		_
Coverage Analysis	100.01	ı	_	405.07	ı		88.88	ı		100.36	ı	1	102.77	ı	_
Operating income-tax + noncash / Operating expenses + dividends	110.57			105.67											
Cash from ops + noncash items + op expense / Op expense + dividend				104.85			98.51 102.39			101.37			105.19		-
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	104.64			102.75						104.35			100.33		
Pretax operating income + interest expense / Interest expense	786.22			853.81			686.49			783.85			1,094.01		-
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	786.22			853.81			686.49			783.85			1,094.01		
Dividends + interest from subsidiaries / Interest expense + dividends	101.90			107.57			89.64			100.67			106.31		-
Fees + other income from subsidiaries / Salary + other expenses	23.47			31.27			26.87			28.87			27.34		
Net income / Current part of long-term debt + preferred dividends (X)	94.29			66.32			1,046.69			1,117.34			542.40		
Other Ratios															
Net assets that reprice within 1 year / Total assets	-2.78			-4.49			-3.25			-2.41			-1.04		
Past Due and Nonaccrual as a Percent of Loans and Leases															
90+ days past due															
Nonaccrual															
Total															
Guaranteed Loans as a Percent of Equity Capital		•	•		•			•							
To bank subsidiaries	0	I		0	I		0	I		0	T .		0	I	
To nonbank subsidiaries	0			0			0			0			0		$\vdash$
To subsidiary holding companies.	0			0			0			0			0		$\vdash$
Total	0			0			0			0			0		$\vdash$
	0			0						0			U		_
As a Percent of Consolidated Holding Company Assets								1				, ,		1	
Nonbank assets of nonbank subsidiaries	43.01			44.55			44.09			47.33			46.33		-
Combined thrift assets (reported only by bank holding companies)	0			0			0			0			0		—
Combined foreign nonbank subsidiary assets	0			0			0			0	I		0		Ш.

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# Parent Company Analysis—Part 2

	0	6/30/2021		06	6/30/2020		12	2/31/2020		1:	2/31/2019		1	2/31/2018	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Payout Ratios — Parent															
Dividends declared / Income before undistributed income	108.68			98.72			124.47			107.92			102.89		
Dividends declared / Net income	57.95			87.52			72.84			64.01			66.90		
Net income – dividends / Average equity	4.61			0.90			2.34			3.54			3.16		
Percent of Dividends Paid															
Dividends from bank subsidiaries	0	1		0	1		0			0			0		
Dividends from nonbank subsidiaries	76.71	+		81.93			79.14			72.68			78.82		<del> </del>
Dividends from subsidiary holding companies	37.68	1		38.87			21.51			40.15			37.04		-
Dividends from all subsidiaries	114.39	_		120.80			100.65			112.83			115.86		-
Dividends from all subsidiaries	114.55			120.00			100.03			112.00	l		110.00	l	
Payout Ratios — Subsidiaries:															
Percent of Bank Net Income			ı												
Dividends from bank subsidiaries															
Interest income from bank subsidiaries															<u> </u>
Management and service fees from bank subsidiaries		1													<u> </u>
Other income from bank subsidiaries		1													<u> </u>
Operating income from bank subsidiaries															<u> </u>
Percent of Nonbank Net Income															
Dividends from nonbank subsidiaries	67.05			88.64			67.27			64.54			73.63		
Interest income from nonbank subsidiaries	0			0.15			0.06			0.39			0.17		
Management and service fees from nonbank subsidiaries	3.52			5.24			3.61			4.03			4.10		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	70.57			94.03			70.94			68.97			77.91		
Percent of Subsidiary Holding Companies' Net Income			ı												
Dividends from subsidiary holding companies	46.79			94.04			53.84			62.94			60.62		1
Interest income from subsidiary holding companies	0			0			0			0			0		1
Management and service fees from subsidiary holding companies	1.88	_		4.54			3.93			2.53			2.62		1
Other income from subsidiary holding companies	10.07			0 50			<u> </u>			0 05 40			0		<u> </u>
Operating income from subsidiary holding companies	48.67			98.58			57.77			65.48			63.25		
Dependence on Subsidiaries:															
Percent of Total Operating Income															
Dividends from bank subsidiaries	0			0			0	<u> </u>		0			0		
Interest income from bank subsidiaries	0			0			0			0			0		
Management and service fees from bank subsidiaries	0			0			0			0			0		
Other income from bank subsidiaries	0			0			0			0			0		
Operating income from bank subsidiaries	0			0			0			0			0		
Dividends from nonbank subsidiaries	63.96			64.19			74.28			60.84			64.56		
Interest income from nonbank subsidiaries	0			0.11			0.07			0.37			0.15		
Management and service fees from nonbank subsidiaries	3.36			3.79			3.99			3.80			3.60		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	67.32			68.09			78.33			65			68.30		
Dividends from subsidiary holding companies	31.42			30.45			20.19	1		33.61			30.34		
Interest income from subsidiary holding companies	0			0			20.19			0			0.54		<b>—</b>
Management and service fees from subsidiary holding companies	1.26			1.47			1.47			1.35			1.31		<del>                                     </del>
Other income from subsidiary holding companies	0			0			0			0			0		<b>—</b>
Operating income from subsidiary holding companies	32.68			31.92			21.67			34.97			31.65		<b>—</b>
Operating income from substituting notating companies	32.00			31.32			21.07			34.37			31.03		_
Loans and advances from subsidiaries / Short term debt	0			0			0			0			0.07		
Loans and advances from subsidiaries / Total debt	0		1	0			0			0			0.01		